

Message Text

LIMITED OFFICIAL USE

PAGE 01 MOSCOW 01545 031303Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 026186

R 030754Z FEB 76

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 9413

INFO USDOC WASHDC

LIMITED OFFICIAL USE MOSCOW 1545

US DOC FOR BEWT/TDAD

E.O. 11652: NXA

TAGS: BEXP, EGEN, UR

SUBJECT: INDUSTRA PRODUCTS INC. SIGNS \$1.2 MILLION CONTRACT FOR
ELECTRICAL MOTOR PLANT IN ODESSA

1. DONALD HILL, PRESIDENT, INDUSTRA PRODUCTS INC. (FORT WAYNE, INDIANA) SIGNED CONTRACT WITH SOVIETFTO PROMMASHIMPORT ON FEBRUARY 2 FOR SALE OF COMPLETE LINE OF EQUIPMENT, TOOLS, AND INSTRUMENTATION FOR A NEW PLANT IN ODESSA THAT WILL MANUFACTURE ABOUT 500,000 ELECTRICAL MOTORS FOR HERMETIC COMPRESSORS FOR REFRIGERATORS. CONTRACT, PAYMENT TERMS OF WHICH WERE CASH AGAINST DOCUMENTS, WORTH \$1.2 MILLION.

2. THIS IS FIRST SOVIET CONTRACT FOR INDUSTRA, WHOSE ANNUAL SALES RUN ABOUT \$6 MILLION. HALF OF PRESENT CONTRACT WILL BE SUB-CONTRACTED OUT TO THER U.S. SUPPLIERS. HILL REPORTS THAT MAJOR COMPETITION CAME FROM FRG AND FRANCE.

3. HILL EXPRESSED APPRECIATION FOR ASSISTANCE RECEIVED FROM COMMERCIAL OFFICE AND FROM BEWT/TDAD DURING COURSE OF PAST SIX MONTHS.
STOESSEL

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, EQUIPMENT, CONTRACTS, MOTORS, ELECTRICAL INDUSTRY
Control Number: n/a
Copy: SINGLE
Draft Date: 03 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW01545
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760040-0673
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760288/aaaaczhb.tel
Line Count: 50
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 05 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 MAY 2004 by BoyleJA>; APPROVED <19 MAY 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INDUSTRA PRODUCTS INC. SIGNS \$1.2 MILLION CONTRACT FOR ELECTRICAL MOTOR PLANT IN ODESSA
TAGS: BEXP, EGEN, UR, INDUSTRA PRODUCTS INC, (HILL, DONALD)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006